<u>Community Benefits Plan – Reporting Form</u>

Pursuant to RSA 7:32-c-1

For Fiscal Year Beginning 1-1-2009 {NOTE FROM CTU: SHOULD BE 2010}

To be filed with:

Office of the Attorney General Charitable Trusts Unit 33 Capital Street, Concord, NH 03301-6397 603-271-3591

Section 1: ORGANIZATIONAL INFORMATION

ElderTrust of Florida, Inc.

62-1827400

Organization Name

Federal Tax Identification Number

1628 Breckenridge Drive, Murfreesboro, TN 37129

62-1827400

Federal Tax Identification Number

State Registration Number

Website Address:

Is the organization's community benefit plan on the organization's website? No

Has the organization filed its Community Benefits Initial Filing Information form? Yes IF NO, please complete and attach the Initial Filing Information form. IF YES, has any of the initial filing information changed since the date submission? No IF YES, please attach the updated information.

Chief Executive: William T. Richmond, President

1628 Breckenridge Drive Murfreesboro, TN 37129 wtrichmond@comcast.net

Board Chair: N/A

Community Benefits

Contact Person: Sarah McEvoy, Administrator, 603-622-3262, villacrest@comcast.net

Is this report being filed on behalf of more than on health care charitable trust? No IF YES, please complete a copy of this page for each individual organization included in this filing.

Section 2 – MISSION AND COMMUNITY SERVED

Mission statement:

ElderTrust of Florida, Inc. is committed to care delivery and community outreach that enhances the health, dignity, independence, and wholeness of those we serve and those in the community who might benefit from our services, through Integrity, Compassion, Advocacy, Resourcefulness, and Excellence.

Has the mission statement been reaffirmed in the past year (RSA 7:32e-I)? Yes, at the ElderTrust board meeting held on March 26, 2010.

Please describe the community served by the health care charitable trust. "Community may be defined as a geographic service area and/or a population segment.

ElderTrust serves residents in Hillsborough and Merrimack counties, primarily those residents age 65 or older with varying levels of health care needs.

Section 3: COMMUNITY NEEDS ASSESSMENT

In what year was the last community needs assessment conducted to assist in determining the activities to be included in the community benefit plan?

ElderTrust conducted its original Community Needs Assessment in 2003 and completed and update in April 2006. The update included a review of data and literature from state, local and Federal sources. Two focus group sessions with community leaders were held.

Was the assessment conducted in conjunction with other health care charitable trusts in our community? Yes

Based on the needs assessment and community engagement process, what are the priority needs and health concerns of your community?

	NEED (Please enter code # from
	attached list of community needs)
1	611 – Respite Care
2	604 – Prescription Assistance
3	603 – Senior Services
4	530 – Fall Injuries
5	422 - Nutrition Education
6	350 - Chronic Disease Screening
7	363 – Influenza – Pneumonia
8	999 – Community Education
9	999 – Companionship
10	999 – Other

What other important health care needs or community characteristics were considered in the development of the current community benefits plan (e.g. essential needs or services not specifically identified in the community needs assessment)?

	NEED (Please enter code # from
	attached list of community needs)
A	N/A
В	N/A
С	N/A
D	N/A
Е	N/A
F	N/A
G	N/A

Please provide additional description or comments on community needs including description of "other" needs (code 999) if applicable. *Attach additional pages if necessary:*

Section 4: COMMUNITY BENEFIT ACTIVITIES

Identify the categories of Community Benefit activities provided in the preceding year and planned for the upcoming year (note: some categories may be blank). For each area where your organization has activities, report the past and/or projected un-reimbursed costs for *all* community benefit activities in that category. For each category, also indicate the *primary* community needs that are addressed by these activities by referring to the applicable number or letter from the lists on the previous page (i.e. the listed needs may relate to only a subset of the total reported costs in some categories).

A. Community Health Services	Community Need Addressed	Unreimbursed Costs (preceding year)	Unreimbursed Costs (projected)
		00644	фо д го
Community Health Education	530, 603,	\$8644	\$9750
	604, 999,		
Community-based Clinical	363	\$320	\$450
Services			
Health Care Support Services	999	\$2540	\$4780
Other:			

B. Health Professions Education	Community	Unreimbursed Costs	Unreimbursed
	Need	(preceding year)	Costs (projected)
	Addressed		
Provision of Clinical Settings for	999	\$660	\$2600
Undergraduate Training			
Intern/Residency Education	999	Undetermined	Undetermined
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Scholarships/Funding for Health	999	\$5097	\$7400
Professions Ed.			
Other:	999	\$550	\$175

C. Subsidized Health Services	Community Need	Unreimbursed Costs (preceding year)	Unreimbursed Costs (projected)
	Addressed		1
Type of Service	603	\$15,000	\$15,000
Respite Contract Easter Seals			
Type of Service			
Type of Service			
Type of Service			

D. Research	Community Need Addressed	Unreimbursed Costs (preceding year)	Unreimbursed Costs (projected)
Clinical Research			
Community Health Research			
Other:			

E. Financial Contributions	Community	Unreimbursed Costs	Unreimbursed
	Need	(preceding year)	Costs (projected)
	Addressed		
Cash Donations	999	\$4030	\$3680
Grants			
In-kind Assistance			
Resource Development			
Assistance			

F. Community Building Activities	Community Need Addressed	Unreimbursed Costs (preceding year)	Unreimbursed Costs (projected)
Physical Infrastructure			
improvement			
Economic Development			
Support Systems Enhancement			
Environmental Improvements			
Leadership Development;			
Training for Community			
Members			
Coalition Building			
Community Health Advocacy			
Workforce Enhancement	999	\$3837	\$7700

G. Community Benefit Operations	Community Need Addressed	Unreimbursed Costs (preceding year)	Unreimbursed Costs (projected)
Dedicated Staff Costs			
Community Needs/Asset Assessment			
Other Operations			

H. Charity Care	Community Need Addressed	Unreimbursed Costs (preceding year)	Unreimbursed Costs (projected)
Free & Discounted Health Care Services	603, 999		

I. Government-Sponsored Health Care	Community Need Addressed	Unreimbursed Costs (preceding year)	Unreimbursed Costs (projected)
Medicare Costs exceeding reimbursement	603	\$24,433,590	\$26,000,000
Medicaid Costs exceeding	603	\$13,228,051	\$15,000,000

reimbursement		
Other Publicly-funded health care		
costs exceeding reimbursement		

Section 5: SUMMARY FINANCIAL MEASURES

Financial Information for Most Recent Fiscal Year	Dollar Amount		
	420.467.027		
Gross Receipts from Operations	\$29,165,825		
Net Revenue from Patient Services	\$28,683,440		
Total Operating Expenses	\$26,446,806		
Net Medicare Revenue	\$ 5,161,759		
Medicare Costs	\$28,724,780		
Net Medicaid Revenue	\$15,593,977		
Medicaid Costs	\$24,952,478		
Un-reimbursed Charity Care Expenses			
Un-reimbursed Expenses of Other Community Benefits			
Total Un-reimbursed Community Benefit Expenses			
Leveraged Revenue for Community Benefit Activities			
Total Community Benefits including Leveraged Revenue			
for Community Benefit Activities			

<u>Section 6 : COMMUNITY ENGAGEMENT</u> in the Community Benefits Process

List of Community Organizations, Local Government Officials, and other Representatives of the Public consulted in the community benefits planning process. Indicate the role of each in the process.	Identification of Need	Prioritization of Need	Development of the Plan	Commented on Proposed Plan
Easter Seals	X	X	X	X
2. ServiceLink	X	X		
3. Area Council on Aging	X	X		X
4. First Baptist Church	X	X		X
5. Generations	X	X		
6. Life Wise Personal Advocates	X	X		X
7. Manchester Housing Authority	X	X		
8. VNA	X	X		
9. Rockingham Ambulance	X	X		
10. Caregivers, Inc.	X	X		

11. Public Forum	X	X	X
12. Resident Forum			

Please provide a description of the methods used to solicit community input on community needs (attach additional pages if necessary):

Our initial community needs assessment, completed in 2003, was updated in April 2006.

Community input was solicited via focus groups and surveys. The needs assessment included comments from members of the public, community organizations and service providers such as Easter Seals, ServiceLink, Manchester Regional Area Council on Aging, First Baptist Church, Generations, Life Wise Personal Advocates, Manchester Housing Authority, VNA, Rockingham Ambulance, and Caregivers Inc.

Section 7: CHARITY CARE COMPLIANCE

Please characterize the charity care policies and procedures of your organization according to the	YES	<u>NO</u>	Not Applicable
following:			
The valuation of charity does not include any bad debts,	X		
receivables or revenue			
Written charity care policy available to the public		X	
Any individual can apply for charity care		X	
Any applicant will receive a prompt decision on eligibility		X	
and amount of charity care offered			
Notice of policy in lobby		X	
Notice of policy in waiting room		X	
Notice of policy in other public areas		X	
Notice given to recipients who are served in their home			X